



“ Maraekat serves as a **B2B Travel Portal** Marketplace that connects Travel Agents & Operators, Hoteliers, and Event Planners for travel business online.

B2B portals facilitate communication between corporates and companies. Sub agent management will provide great features by providing B2B logins for all sub agents and their staff. We'll help you stand out, win new business & grow.

PRODUCT OVERVIEW



Maraekat travel portal is comprised of single and two tiered architecture ie B2B and B2B2B.

This not only allows travel companies to manage their agents but also allows sub agents to manage their agents, if any.

Who is this best for?

Suitable for travel agents, tour operators and consolidators selling services to other travel agencies.

If you are a large consolidator, the B2B makes it very easy to track the activities of your sub agents.

KEY FEATURES



We have factored in years of experience into designing a product that is hassle free and ready to use. But since we know there's no one-size-fits-all, we keep room for customizations and any changes you would like to incorporate.

AGENT/DEPOSIT ACCOUNTS CREATION

- Company Management
- Branch Management
- Search User
- Create User
- Change Password
- User Role & Rights
- Manage Markups
- Credit Limit Reminder

- Commission Generated
- Check different type of reports of bookings
- Option to show and hide commission and markup
- Check the booking status
- Commission Generated

- Can check the bookings which are on cancellation deadline
- Can send the deposit detail and upload transaction receipt for the admin.
- Can view the bookings made by all the employees and if wanted, cancel those bookings.

BENEFITS OF B2B PORTALS

01

INCREASE BUSINESS PROFITABILITY

02

MAXIMIZE ROI

03

SIMPLIFY COMPLEX BUSINESS PROCESSES

04

B2B AGENTS SYSTEM

05

AUTOMATED BOOKING CONFIRMATION AND PROCESSES

06

EASILY MANAGEABLE USER RIGHTS AND PERMISSIONS

07

AGENTS CAN BUILD THE PACKAGE THROUGH CUSTOMIZATION



ADMINISTRATIVE CONTROL PANEL AND DEPOSIT

FEATURES OF THE CONTROL PANEL WILL BE:-

Agent Control Master:

- Activate agents.
- Deactivate agents.
- Manage deposit accounts.
- Change commission rate/incentives for agents.
- Can check the no. of agent's logged in at time.
- Can check the bookings done by an agent.

Mark UP Master:

- Default mark up is assigned to all the agents but can be set manually.
- By supplier
- By hotel from specific supplier.
- Adding, updating service/management fees.
- Adding, updating cancellation fees.
- Creating rate masters.
- Identify the minimum profit by volume & percentage.

Backend Call Center & Agent Access level:

- View Daily activity created by agents.
- Search booking created by agents.
- Can view customer profiles of sub-agents.

General Features:

- Manage notices sent to the agents.
- Post new offers to the agents.
- Administrator of the agents can view the de-posit requests sent by the sub- agents, which will be verified by the administrator for activation or deactivation.
- Instant Cancellation Notification
- Options available for viewing gross sale, commission payouts, net payable data.

SIMPLIFICATION OF THE WORK PROCESS

Login facility will be given to the agents to add funds into their accounts with a certain cutoff limit. By logging in on the portal, agents can avail the various services (booking hotels/tickets, etc) from their deposit accounts up to the cutoff limit.





MIS (REPORTS) IN TRAVEL PORTAL

One of the best features of the Travel Portal is the ability to keep records. We understand the importance of records when it comes to taking financial decisions and improving returns.

TRAVEL APP DESIGN



**MOBILE APPS
ARE FASTER**



**USING DEVICE
FEATURES**



**INSTANT ONLINE &
OFFLINE ACCESS**



**INTERACTIVE
ENGAGEMENT**

PORTAL SITE DESIGN



**REAL TIME
DATA ACCESS**



**24*7
CUSTOMER SUPPORT**



**SAVE
TIME & MONEY**



**REDUCE
MAINTENANCE COST**

ABOUT US



Maraekat Infotech is a technology company specialized in the field of travel and tourism since 1993. Having worked for clients like Thomas Cook, Paul Merchant and Cox & Kings, we have robust technology infrastructure that's guaranteed to make your endeavors succeed. When it comes to a B2B engine, we know your pain points and can anticipate any future changes as technology advances. That is why we are the best option when it comes to selecting a solution provider who can be with you every step of the way.

**We Have
Great Achievement
To Show !!**

1,780+

Completed Projects

700+

World Wide Client

10+

Web / Based Projects

REPORTS

Sales Report:

- Airline Wise
- Hotel Wise
- Car wise
- Date Wise
- Country Wise
- State Wise
- City Wise

Commission Report:

- Airline Wise
- Hotel Wise
- Car wise
- State Wise
- City Wise

Sales Report:

- Agent wise
- Airline Wise
- Hotel Wise
- Car wise
- Date Wise
- Country Wise
- State Wise
- City Wise

Commission Report:

- Agent wise
- Airline Wise
- Hotel Wise
- Car wise
- Date Wise
- Country Wise
- State Wise
- City Wise
- Basic accounting report



Contact Us.

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